

Practice Your Elevator Pitch/Speech

Career Fair Pitch Template	Example 1
<p>Hello, my name is _____. I am a _____ (fr/soph/jr/sr) studying _____ (major/minor) and am looking for a _____ (full-time/internship) in _____ (industry). Over the past few years, I have _____ (worked/volunteered/interned) with _____ (company/student group/etc. as the _____ (position/role). Through this position I have developed a better understanding of _____ (industry) as well as useful _____ (skills/knowledge) that I hope to use in my next position. I know that _____ (company name) is currently hiring for _____ (name of open position). I am very interested in applying. Could you tell me more about _____ (the company/application process/training/etc.)?</p>	<p>"Hello, my name is Dan. I am a senior studying Communication Studies and am looking for an internship in public relations. Over the past few years, I have worked with my communications student organization, UNCA, as a Social Media and Marketing Director. Through this position, I have developed a better understanding of the Public Relations field as well as useful marketing and communication skills that I hope to use in my next position. I know that Target is currently hiring for your marketing internship for next summer. I am very interested in applying. Could you tell me more about the application process?"</p>

Example 2
<p>"Good afternoon [Mr. Ms. Last Name]. I read on your company website that you are a leader in the tech industry, and I am looking to start my career with a strong organization like yours. In my spare time, I enjoy making mobile apps and I maintain my student organization's website. This experience and my MIS degree have given me basic technical skills, but I would like to expand them further through a tech internship. I see you hire software development interns. Could you tell me more about it?"</p>